

# Boy Scouts of America, Occoneetchee Council

## ScoutReach District Executive

Raleigh-Durham NC

### Salary

\$37,000 a year

### Job Type

Full-time

### Qualifications

- Bachelor's (Required)

### Benefits

- 401(k)
- 401(k) matching
- Dental insurance
- Employee assistance program
- Employee discount
- Flexible schedule
- Health insurance
- Life insurance
- Opportunities for advancement
- Paid time off
- Paid training
- Parental leave
- Professional development assistance
- Retirement plan
- Vision insurance

### Schedule:

- Monday to Friday
- Weekend availability

**Work Location:** On the road

### Typical start time:

- 8:30AM

### Typical end time:

- 6PM

## Full Job Description

Impact the community and the lives of thousands of youth and families through employment as a District Executive. This is an entry-level position in the organization that will provide the right candidate a variety of exciting opportunities for personal and professional growth and development. This position will focus on aspects of sales, customer service, fund-raising, and public relations. This is work that makes a difference, offers solid

compensation, benefits, and opportunity for advancement. This is a great opportunity for anyone looking to gain entry-level, nonprofit experience.

The District Executive will work with an existing team of volunteers and staff to ensure that vibrant youth programs exist.

**The ScoutReach District Executive selected will:**

- Work with volunteers and other community and business leaders to plan for the success of Scouting in the district.
- Achieve progress towards specific goals and objectives which include program development through collaborative relationships, volunteer recruitment and training, fundraising, membership recruitment, and retention!
- Secure adequate financial support for Scouting through fundraising special events and campaigns.
- Build and maintain relationships with a variety of schools, civic organizations, and churches to support Scouting.
- Provide quality service to volunteers through communication, coaching, and training.
- Succeed in a goal and objective-driven environment.
- Be comfortable in public settings and working with a wide variety of people
- Ability to be organized, self-motivated, and responsible are critical.
- Be a good role model and recognize the importance of working relationships with other professionals and volunteers. The executive must have communication skills and be able to explain the program's goals and objectives to the public.
- Have a willingness and ability to devote irregular hours to achieve objectives.

(You do not have to have a Scouting background to apply- Many of our top performers do not have a Scouting background)

**Desired Skills:**

- Sales and marketing experience is a plus.
- Must be comfortable with public speaking and interacting with diverse audiences.
- Excellent people skills, enthusiastic, punctual, responsible and creative.
- Self-motivated individual with solid time management skills and strong organizational skills in management, budgeting, and planning.
- Committed to personal and professional productivity, while maintaining high ethical and professional working standards.